

Dossier

NEW OWNERSHIP AND NEW MANAGEMENT Since December 2022

pamarineservices.com















Corregimiento de San Francisco, Av Balboa, Calle Ramón H. Jurado, Punta Paitilla, Edificio RBS Tower, Office 902, Panama City, **Panama**.

Monday to Friday - 8am to 5pm (GMT-5)

info@pamarineservices.com (mailto:info@pamarineservices.com)



Who we are

In **Pamarine Services** we are an energy company, which performs trading transactions of refined petroleum products, our core business is the storage and marketing of these products, we are dynamic, responsible, experienced and growing.

Trade is the heart of **Pamarine Services**' business, our teams are highly experienced, global, multi-product management, logistics and asset back-up. Our main activity is based on sourcing from the primary market of producing countries to offer the best prices to our customers.

We store and distribute from Panama to Central America, the Caribbean and South America, we also operate as brokers in associated transactions of products in different non-sanctioned countries, operations that cover Europe, Asia, Middle East and Africa.

As a major participant in the benchmark futures and commodities markets, we offer pricing structures and service excellence that creates value for our clients throughout the supply chain.



Business Organization

Dr. Henry K. S. Ching

President and Legal Representative / General Manager

Jeff (C. F.) Mo

Director of Marketing and Procurement / Logistics Manager

Niurka Garcia

Supply Manager

Yenifer Manzabel

Supply Analyst

Gilberto Gil

Logistics Analyst

Attorney Anabelle Castro

Legal Matter

Captain Guillermo Pena

Chartering matters

Danny Gonzalez

Technological Issues

Jorge Gonzalez

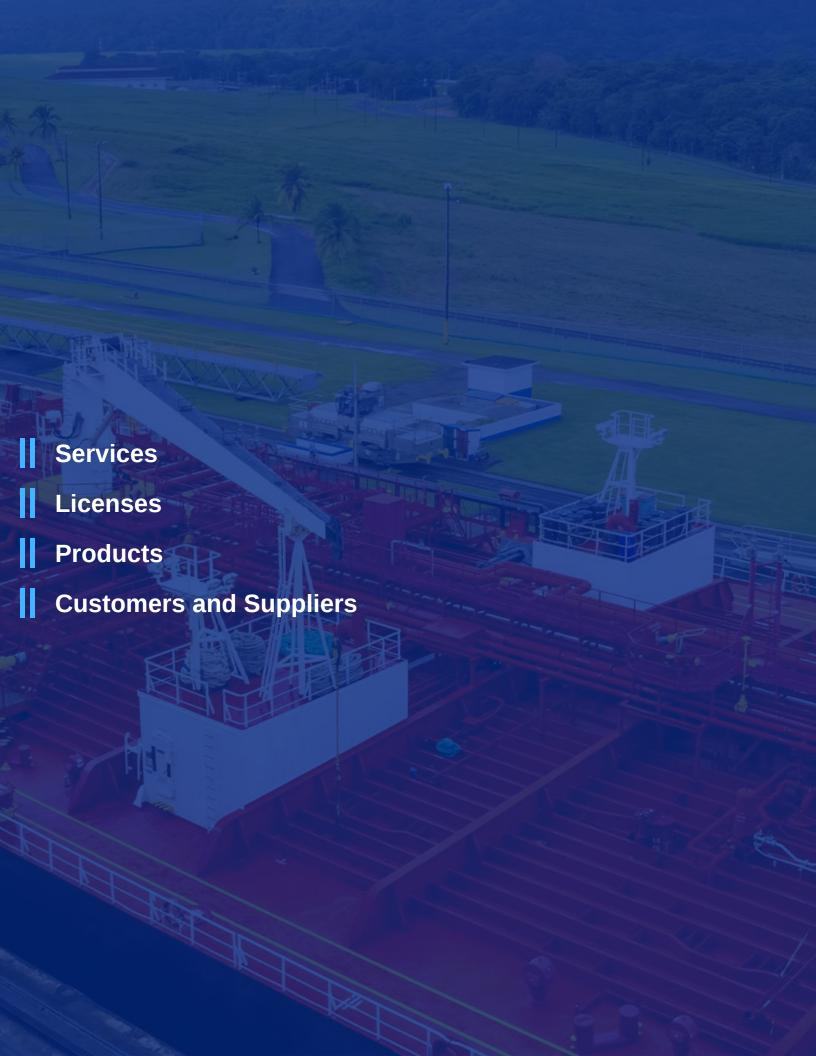
Accounting Matters

Belisario Rodríguez Ortega

External Commercial Advisor

José Argenis Páez Córdova

External Project Engineering Advisor





Marketing of Petroleum Derivative Refined Products

We are a Panamanian company with experience in the world hydrocarbon market, highly competitive in our services, responsiveness, prices and products.

We serve our main markets in Central America, South America, the Caribbean and the West Indies, and we also participate actively in primary operations, as brokers or in strategic partnerships in different countries in Europe, Africa, Asia and Oceania, always limiting our operations in sanctioned countries or countries in an irregular situation.

The sale of refined petroleum products stored in Panama is a captive market; from this geographic point we serve customers in Central America, the Caribbean, South America and the West Indies, customers in spot mode or forward contracts, in CIF, FOB sales or under the agreed incoterms.

Among the stocked products shipped from Panama are mainly:

Fuel Oil

Marine Diesel (D2 and D6)

Gasoline 95 and 91 RON

Bunker

Aircraft fuel

Naphtha



Tank Storage Availability

We have a tank leasing contract with the following facilities *Panama Oil Terminals SA (POTSA)*. We have storage capacity in Balboa (Pacific) and Cristobal (Atlantic) from where we dispatch our products.

We also attend requests for larger volumes from our customers worldwide, through the operational capacity of our main suppliers, multinationals that store volumes in Panama and other countries in the world, such as Houston, Rotterdam, Malaysia, Indonesia and other terminals in the world, with which we operate strategically associated or as commercial brokers, as a trading company we request licenses or export permits depending on each operation that requires it.



Panama Oil Terminals SA (POTSA)



FUEL FREE ZONE USER PERMIT TYPE A ISSUED BY THE ENERGY SECRETARIAT OF PANAMA.

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Licenses and Registrations

We have the necessary licenses and permits issued by the agencies that govern the hydrocarbon market in Panama, necessary to carry out import, storage and export operations in the Pacific and Atlantic.

We comply with all the requirements for the registration process with refineries and recognized multinational companies that are our main suppliers. This allows us to handle ourselves in the primary market and to commercialize not only in Panama but also in other latitudes offering the best price formulas to our final clients and fulfilling the necessary requirements to opt for storage availability in any terminal in the world, always taking care not to maintain commercial operations with sanctioned countries or in irregular situation.



Products



AUTOMOTIVE GASOLINE

Unleaded gasoline 95 octane RON / Unleaded gasoline 91 octane RON.



DIESEL

Industrial diesel / Low sulfur diesel: 10 ppm / Marine diesel.



JET FUEL

Jetkero / Jp54.



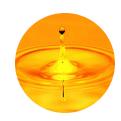
FUEL OIL - BUNKER

Fuel oil #6 / Ifo380 / Ifo180.



NAFTA

Light / Heavy / Virgin.



NATURAL GASOLINE

Light gasoline.



Customers and Suppliers

We are a company specialized in the global trade of hydrocarbons active since 2011, with extensive experience in the international market, with a special focus on Central America, Caribbean, South America, Antilles and operations as brokers, strategic business partnerships in different countries of the five continents.

Our motto is: **The good service and responsibility** that assures us the commercial permanence with our suppliers and clients.

At **Pamarine Services** our team is at the complete disposal of our clients, based on the knowledge of operability, price competitiveness, profitability, security, analysis and logistics in order to achieve a commercial relationship of the highest quality.



Marathon Petroleum Corporation

Main supplier

